

STRATEGAS Insight

Brought to you by Investnet

The Five Bottlenecks of Uncertainty

Uncertainty remains the theme for our team. A laundry list of uncertainties compelled us to reduce broad exposure to equities within our global allocation portfolios back in September (to 62% from 67% vs. 60% neutral exposure) and to raise cash (to 8% from 6%). Although discernible points of improvement on some fronts are apparent (debt ceiling, tax increases), altogether too few of the uncertainties investors have been wrestling with since the summer have been eliminated entirely (or sufficiently enough to be crossed off the list). If anything, the list may have grown.

Inflation may be the most prevalent uncertainty at the moment. What began mathematically as the Y/Y reciprocal to three months of deflationary price shocks in 2Q2020 and the “transitory” knock-on effects of mandating the global economy to a near subsistence crawl has metastasized into a worrisome guessing game centered on the duration and intensity of what Don

Rissmiller describes as four global bottlenecks—*product, transport, labor, and energy*. We might add a fifth—*policy*, (though we are not sure that is either a new phenomenon or a particularly transient one). Headline and alternate measures of inflation continue to rise, whereas real earnings remain negative. Policymakers have begun to accept that the inflationary environment is cause for concern. But they have yet to accept blame, and seem generally powerless to ease its burden directly, despite pressure mounting for them to “do something.”

On a positive note, however, Don and our economics team see some evidence that we may be approaching “peak bottleneck,” which he describes as a precondition to “peak inflation.” This suggests that the worst-case scenario—a “1970s style” stagflation—may be off the table, but easing these dislocations operates with a notable lag, with sufficiently few signposts supporting a return to pre-Covid-19 levels of inflation during this economic cycle. Expansionary fiscal and monetary policies are hard to stop without economic pain. Without making a normative judgment, given the far-ranging package of relatively dramatic policy changes being

championed by the Congressional Democrats, it seems unrealistic to think the size and scope of our fiscal appetites will be curbed anytime soon. Thus the pressure for the Federal Reserve (Fed) to do *something*. Calls have intensified to both increase the pace of advertised tapering and to tighten (though it should be noted that tapering asset purchases must be completed before a tightening program can begin). Yet private sector engagement in the nascent recovery has been uneven. Although retail sales—*the sales of things*—have been way above trend, this will likely come down; the necessary offset, services, is suppressed due to bottlenecks in the labor market. Considering its dual mandate, the Fed appears to be in a pickle. But “who” is the Fed? If policy is personnel, President Biden’s notable delay in putting forward a nominee to chair the Fed is compounding the matter—and, *we would posit, borders on a policy error*.

As we have noted, operating companies effectively have seven outlets to deploy corporate cash flow: buybacks, dividends, acquisitions, debt retirement, labor, capex, and profits. The sharp increase in operating profits has helped buoy the stock market, but

a less-than-enthusiastic embrace of the other six outlets (namely capex) has left in question the durability of the economy's transition from recovery to self-reinforcing expansion. Important barometers are starting to flash warning signs: Profit margins have begun to roll over, and earnings yields have turned negative. Neither is typically associated with strong forward returns.

To be fair, absent some late-summer/post-Labor Day volatility, the market has shrugged off much of this uncertainty. Although we have remained modestly bullish and

generally are inclined to continue to selectively increase exposure to traditional cyclicals, we have not found sufficient rationale to reverse our September move to reduce exposure to equities. We do, however, see merit in tactical adjustments to the fixed income side of the portfolio. We have further increased our underweight to duration, specifically trimming exposure to long duration investment grade corporates and increasing exposure to short duration investment grade bonds and bank loans, given the higher likelihood of capital loss from mounting inflation risk in longer

duration paper. High yield does not offer the same protection from rising rates that it used to. We also have moved to reduce mortgages within the portfolio, as marginal buyers have signaled their intent to move away from the asset class.

We see the investing landscape being defined by choppiness associated with the *five bottlenecks* into mid-CY2022. Thereafter, much will depend on how policy levers were pulled to get the economy flowing smoothly. The chance is low that this will be accomplished without acute pockets of dislocation.

Strategas Recommended Asset Allocation (Nov'21)		
	Equities	Bonds
Overweight	<ul style="list-style-type: none"> Dev AC Core US LC Value EM AC Core US MC Value US SC Core 	<ul style="list-style-type: none"> IG Corporates Bank Loans
Neutral	<ul style="list-style-type: none"> US LC Growth US MC Growth 	<ul style="list-style-type: none"> ABS/CMBS Agencies TIPS US Dollar EMD
Underweight	<ul style="list-style-type: none"> US LC Core US MC Core 	<ul style="list-style-type: none"> US MBS U.S. Treasuries High Yield

About Strategas

Strategas is a global institutional brokerage and advisory firm. The Firm provides macro research, capital market and corporate advisory services, and investment management solutions to institutional investors and corporate executives in more than twenty countries around the world.

Founded in 2006 by Jason DeSena Trennert, Nicholas Bohnsack, and Don Rissmiller, the Firm was acquired by Baird Financial Group in 2018. Strategas operates independently as a wholly-owned subsidiary of Baird and offers institutional securities services through Strategas Securities, LLC, a broker-dealer, and investment management solutions, including this commentary, through Strategas Asset Management, LLC, a registered investment advisor.

About Envestnet

Envestnet refers to the family of operating subsidiaries of the public holding company, Envestnet, Inc. (NYSE: ENV). Envestnet is transforming the way financial advice and wellness are delivered. Our mission is to empower advisors and financial service providers with innovative technology, solutions and intelligence to make financial wellness a reality for everyone. Nearly 108,000 advisors and more than 6,000 companies including: 17 of the 20 largest U.S. banks, 46 of the 50 largest wealth management and brokerage firms, over 500 of the largest RIAs and hundreds of FinTech companies, leverage Envestnet technology and services that help drive better outcomes for enterprises, advisors and their clients.

For more information, please visit www.envestnet.com, subscribe to our [blog](#), and follow us on Twitter ([@ENVintel](#)) and [LinkedIn](#).

Index Overview & Key Definitions

Fed, The Fed or FED refers to the Federal Reserve System, the central bank of the United States. Fed Funds Rate, the interest rate at which a depository institution lends funds maintained at the Federal Reserve to another depository institution overnight. The Gross Domestic Product (GDP) rate is a measurement of the output of goods and services produced by labor and property located in the United States. Real Gross Domestic Product (GDP) is an inflation-adjusted measure that reflects the value of all goods and services produced by an economy in a given year. Nominal Gross Domestic Product is gross domestic product (GDP) evaluated at current market prices. The S&P 500 Index is an unmanaged index comprised of 500 widely held securities considered to be representative of the stock market in general. The Russell 1000 Index is a market capitalization weighted benchmark index made up of the 1000 largest U.S. companies in the Russell 3000 Index. The Russell 2000 Index is an unmanaged index considered representative of small-cap stocks. The PCE (Personal Consumption Expenditure) Index of Prices is a US-wide indicator of the average increase in prices for all domestic personal consumption. Using a variety of data including U.S. Consumer Price Index and Producer Price Index prices, it is derived from personal consumption expenditures; essentially a measure of goods and services targeted towards individuals and consumed by individuals. The Producer Price Index (PPI) program measures the average change over time in the selling prices received by domestic producers for their output. The prices included in the PPI are from the first commercial transaction for many products and some services. FAANG is an acronym for the five of the market's most popular tech stocks, namely Facebook, Apple, Amazon, Netflix and Alphabet's Google. The North American Free Trade Agreement (NAFTA) is an agreement signed by Canada, Mexico, and the United States, creating a trilateral trade bloc in North America. The Seasonally Adjusted Annual Rate (SAAR) is a rate that is adjusted to take into account typical seasonal fluctuations in data and is expressed as an annual total. SAARs are used for data affected by seasonality, when it could be misleading to directly compare different times of the year. The Atlanta Fed GDPNow forecasting model provides a "nowcast" of the official estimate prior to its release by estimating GDP growth using a methodology similar to the one used by the U.S. Bureau of Economic Analysis. GDPNow is not an official forecast of the Atlanta Fed. Rather, it is best viewed as a running estimate of real GDP growth based on available data for the current measured quarter.

Disclosures

Envestnet and Strategas are non-affiliated entities. This commentary is provided for educational purposes only and does not necessarily reflect the views of Envestnet. The information, analysis and opinions expressed herein reflect the judgment of the author as of the date of writing and are subject to change at any time without notice. They are not intended to constitute legal, tax, securities or investment advice or a recommended course of action in any given situation. All investments carry a certain risk and there is no assurance that an investment will provide positive performance over any period of time. Information obtained from third party resources are believed to be reliable but not guaranteed. **Past performance is not indicative of future results.**

Exchange Traded Funds (ETFs) are subject to risks similar to those of stocks, such as market risk. Investing in ETFs may bear indirect fees and expenses charged by ETFs in addition to its direct fees and expenses, as well as indirectly bearing the principal risks of those ETFs. ETFs may trade at a discount to their net asset value and are subject to the market fluctuations of their underlying investments. Income (bond) ETFs are subject to interest rate risk which is the risk that debt securities in a portfolio will decline in value because of increases in market interest rates.

Alternative Investments may have complex terms and features that are not easily understood and are not suitable for all investors. You should conduct your own due diligence to ensure you understand the features of the product before investing. Alternative investment strategies may employ a variety of hedging techniques and non-traditional instruments such as inverse and leveraged products. Certain hedging techniques include matched combinations that neutralize or offset individual risks such as merger arbitrage, long/short equity, convertible bond arbitrage and fixed-income arbitrage. Leveraged products are those that employ financial derivatives and debt to try to achieve a multiple (for example two or three times) of the return or inverse return of a stated index or benchmark over the course of a single day. Inverse products utilize short selling, derivatives trading, and other leveraged investment techniques, such as futures trading to achieve their objectives, mainly to track the inverse of their benchmarks. As with all investments, there is no assurance that any investment strategies will achieve their objectives or protect against losses.

Index Performance is presented for illustrative purposes only and does not represent the performance of any specific investment product or portfolio. An investment cannot be made directly into an index.

© 2021 Envestnet, Inc. All rights reserved.

ENV-STRA-1121

FOR ONE-ON-ONE USE WITH A CLIENT'S FINANCIAL ADVISOR ONLY.

4